

# Corporate Report<sup>100</sup>

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## Intouch Solutions

**Gross Revenue:** 2014: \$76,806,901

**Growth: 97.72%**  
2011: \$38,846,796

**Average Annual Growth Rate: 32.57%**  
**Full-time employees: 460**

8<sup>th</sup> year

It took Faruk Capan six years to get his niche-marketing brainchild to \$4 million in annual revenue, back in 2005. These days, Intouch Solutions is growing in chunks that big roughly every four months. His Overland Park-based firm provides marketing services for the pharmaceutical sector, and has been one of the biggest job-generators in the region in recent years, adding more than 300 positions.

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## Kansas City Master Companies

**Gross Revenue:** 2014: \$6,501,365

**Growth: 92.85%**  
2011: \$3,371,287

**Average Annual Growth Rate: 30.95%**  
**Full-time employees: 35**

3<sup>rd</sup> year

Whether it entails foundation repair, mud jacking and mending broken concrete, the company operating as Pier Masters and Master Mudjackers addresses issues of foundation settling, buckling walls, cracking, waterproofing and other structural needs. Founded in 1985, it operates from offices in Overland Park and Olathe, and its base in Grandview.

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## Hepacart, Inc.

**Gross Revenue:** 2014: \$2,078,621

**Growth: 83.95%**  
2011: \$1,130,000

**Average Annual Growth Rate: 27.98%**  
**Full-time employees: 12**

3<sup>rd</sup> year

The great thing about an innovative infection-control system like Hepacart's is that your target market isn't just the hospital—there's a need for systems anywhere you find dust, debris and airborne contaminants. And a growing international clientele is one reason why Merriam-based Hepacart is thriving with its blend of infection-control barriers, dust containment equipment and installation solutions.

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## JMA Information Technology

**Gross Revenue:** 2014: \$65,100,000

**Growth: 83.90%**  
2011: \$35,400,000

**Average Annual Growth Rate: 27.97%**  
**Full-time employees: 360**

5<sup>th</sup> year

Joe Melookaran founded JMA in 1994, not long after the rest of us were introduced to something called the Internet. And like the rest of the IT sector over the past two decades, the company has been growing and evolving at the same time. The Overland Park company primarily serves small and mid-size businesses and public sector clients, providing IT and staffing solutions.

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## iModules Software

**Gross Revenue:** 2014: \$16,528,000

**Growth: 83.25%**  
2011: \$9,019,355

**Average Annual Growth Rate: 27.75%**  
**Full-time employees: DD**

1<sup>st</sup> year

Educational institutions are all about instruction, but they have a lot to learn about how technology can drive engagement between the constituents. That's where iModules steps in, providing services to manage Web sites and events, improve on-line giving and social networking or e-mail marketing. Since 2002, it has grown to serve 800 clients that have an aggregate 100 million constituents among them.

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## MMC Corp

**Gross Revenue:** 2014: \$512,845,000

**Growth: 80.67%**  
2011: \$283,855,000

**Average Annual Growth Rate: 26.89%**  
**Full-time employees: 1,300**

4<sup>th</sup> year

From a small plumbing supply operation started in the midst of the Great Depression, MMC Corp. has grown into a multifaceted company with four operating units specializing in mechanical contracting, general contracting, HVAC systems, solar power systems and more. The key to reaching that point, officials say, has been retaining that entrepreneurial spirit that marked its founding in 1932.

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## Retirement Planning Group

**Gross Revenue:** 2014: \$4,240,000

**Growth: 78.39%**  
2011: \$2,376,854

**Average Annual Growth Rate: 26.13%**  
**Full-time employees: 11**

8<sup>th</sup> year

Wirehouse traders, in the end, work for the wirehouses, not the investors. That disconnect spawned the launch of the Retirement Planning Group, which is focused on helping individuals make their Golden years more golden. It's latest foray into that mission, known as Bloom, provides a free 401(k) analysis for clients.

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## Bob Hamilton Plumbing

**Gross Revenue:** 2014: \$13,946,923

**Growth: 76.71%**  
2011: \$7,892,504

**Average Annual Growth Rate: 25.57%**  
**Full-time employees: 88**

10<sup>th</sup> year

The top line, like the company's name, keeps growing as its list of services for homeowners continues to grow at Bob Hamilton Plumbing, Heating, Air Conditioning and Rooter. For this family business based in Lenexa, the keys to growth have been superior customer service, retention of those customers, and improvements in process-oriented communication.

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## JNA Advertising

**Gross Revenue:** 2014: \$10,872,547

**Growth: 76.57%**  
2011: \$6,157,658

**Average Annual Growth Rate: 25.52%**  
**Full-time employees: DD**

1<sup>st</sup> year

Founded in 2004 by John Nohe, JNA Advertising is a full-service advertising agency based in Overland Park. Its expertise in branding, interactive on-line design, media strategy, video/photography, copywriting, art design and other key functions are part of a comprehensive team approach meant to help clients drive the right message to the right consumers.

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## Boyer & Corporon Wealth Management

**Gross Revenue:** 2014: \$3,346,523

**Growth: 72.99%**  
2011: \$1,934,540

**Average Annual Growth Rate: 24.33%**  
**Full-time employees: 12**

2<sup>nd</sup> year

In wealth management, past performance may not be an indicator of the future—but a clue if you're looking for a successful firm. "We made good decisions for asset allocation," says CEO Mindy Corporon. As a result, "clients refer us business." The OP firm, which she co-founded with Richard Boyer in 2007, provides wealth management and services in financial planning, portfolio analysis and asset allocation.